

**Increasing the capacity  
of our communities to  
engage with technology**

**Office 365 to empower your non-profit**

@marcusjharvey - June 2014

# Our (shared) opportunity

Good ICT is critical for non-profits to:

1. Make the most of staff & volunteer time
2. Measure & improve client/community outcomes
3. Minimise service risk

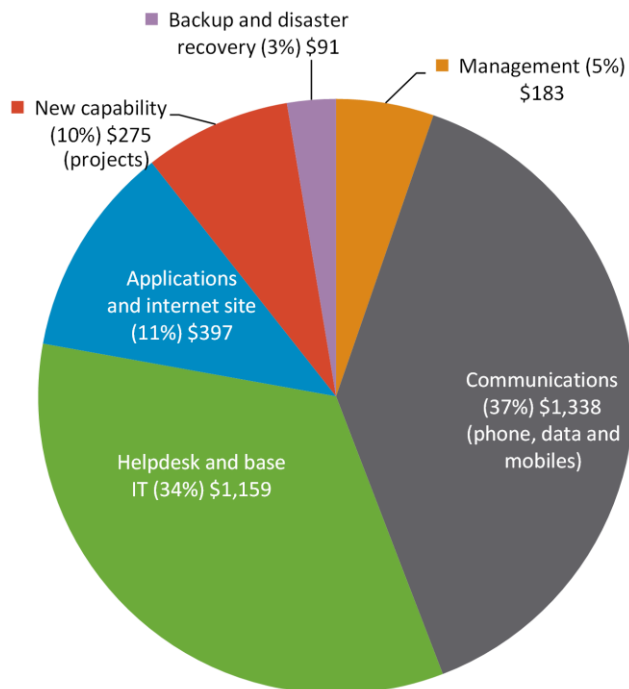
However, most non-profits

- » Feel they spend too much on ICT
- » Are not satisfied with their investment

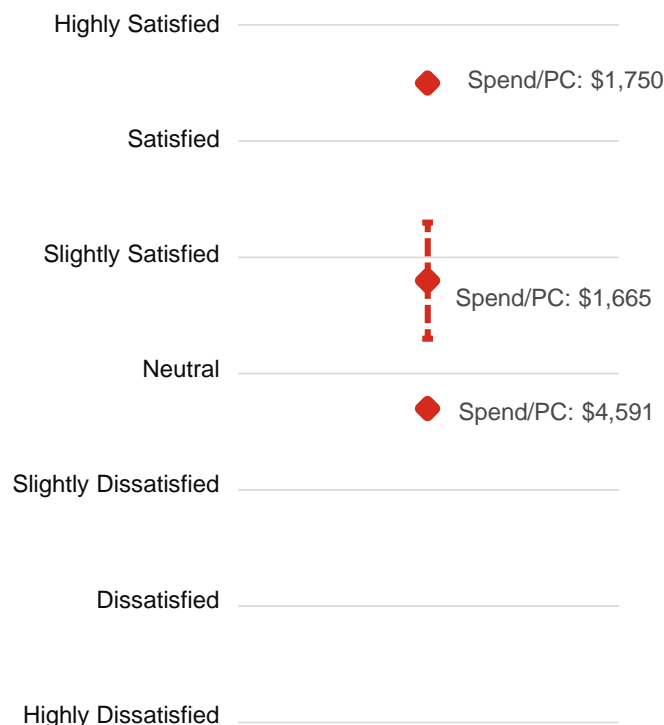
# What do non-profits spend on ICT?

	ICT investment per person per annum	ICT investment as % of operating expenses
Victorian NFP Benchmarking study <sup>1</sup>	\$2,628	3.9%
Christchurch non-profits <sup>2</sup>	\$1,545	3.8%
Average – Gartner <sup>3</sup>	\$12,030	3.5%
Healthcare Providers – Gartner <sup>4</sup>	\$5,205	3.2%

ICT spend breakdown<sup>1</sup>



Staff IT satisfaction vs spend data<sup>2</sup>



## Notes:

<sup>1</sup>NFP benchmarking study of 13 NFP organisations (predominately delivering family and community services) who benchmarked their ICT spend, ranging in size from 80 to 800 staff. Refer [www.nfpbenchmarking.com.au](http://www.nfpbenchmarking.com.au) for more information

<sup>2</sup>Data provided as provided by 40 Christchurch non-profits, 2013.

<sup>3</sup>Gartner IT Key Metrics Data 2011: Summary Report. For more information on Gartner's ICT benchmarking see [www.gartner.com](http://www.gartner.com). Gartner US\$ figures were converted to \$AU using exchange rate at 7 Aug 13).

<sup>4</sup>No Gartner metrics were available for the NFP or human services sector – Healthcare Providers appeared the most similar comparison group

# Common non-profit challenges

**Effective ways to  
work with staff &  
volunteers who  
work out of the  
office**

**Reliable, cost-  
effective backup**

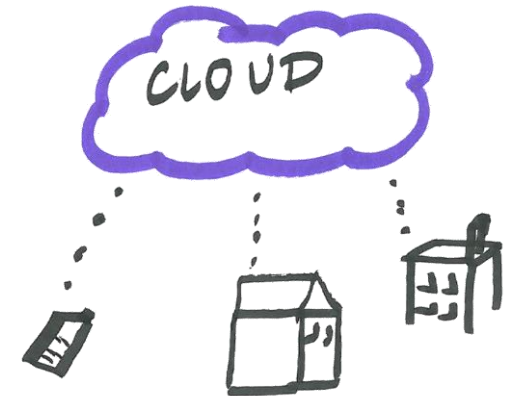
**Consistent  
funding for ICT**

**Access to  
affordable  
technical  
resources**

# What is the Cloud?

A way to provide ICT services characterised by

- » **Reliability** – *with inbuilt redundancy*
- » **Expandability** - *easy to add or remove users*
- » **Usage-based pricing** – *without capital investment*
- » **Accessible over the internet** – *people can work anywhere*



Today, almost every technology service required by your non-profit is available in the Cloud

Infoxchange has already migrated more than 50 non-profits to the Office 365 cloud including..



...but we also install local infrastructure for many clients –  
***it depends what is most appropriate***

# What is Office 365 (E1 plan)?

- » Professional email & shared calendaring (50 Gb / user)
- » Instant messaging (IM), high definition video / audio conferencing and screen sharing
- » Online storage (>1Tb), collaboration & document management
- » Strong privacy and security controls



Word Online



Excel Online



PowerPoint Online



OneNote Online



Lync



Exchange Online



SharePoint

# Key Benefits from Office 365

## Staff can work efficiently and stay connected anywhere

- » Information is readily accessible anywhere with an internet connection, from a wide range of devices
- » It is easy to connect with staff, access the latest version of a document or collaborate independent of location

## Staff can *“forget about technology and get on with their jobs”*

- » Server upgrades are reduced or eliminated leading to lower technology costs
- » Backup and redundancy is no longer a headache
- » Flexibility to readily scale up or down as required
- » Availability is guaranteed
- » Security and privacy controls that only large companies had access to in the past



# Why Office 365 over others?

## Office 365 (E1 plan)

- >1Tb of storage per user (50Gb mail, 1Tb Onedrive plus SharePoint (10Gb plus 500Mb per user)\*)
- Online document editing with native MS-Office style interface
- Strong support for MS Office file formats
- Other features within SharePoint including websites, intranet, collaboration tools, etc
- Independently verified privacy & security controls
- Free for eligible non-profits in 41 countries
- No secondary use of data (Microsoft doesn't scan for advertising analytics)

\* For more information on SharePoint storage, see

<http://office.microsoft.com/en-au/office365-sharepoint-online-enterprise-help/sharepoint-online-software-boundaries-and-limits-HA102694293.aspx>

# What about privacy & security?

- » Strong security & privacy controls  
<http://office.microsoft.com/en-us/business/office-365-trust-center-cloud-computing-security-FX103030390.aspx>
- » Strong Privacy controls: ISO 27001, EU model clauses, HIPAA BAA & FISMA accredited  
<http://office.microsoft.com/en-us/business/office-365-trust-center-top-10-trust-tenets-cloud-security-and-privacy-FX104029824.aspx#complianceStandards>
- » You own and retain all rights to your data  
<http://office.microsoft.com/en-us/business/office-365-trust-center-top-10-trust-tenets-cloud-security-and-privacy-FX104029824.aspx#securityAndPrivacy>
- » While an Australian data centre has been announced, today data is stored offshore
- » Many organisations (including Qld government) have chosen to use Office 365
- » Its suitability depends on what information you intend to store and your funding agreements

# Building the Business Case for Office 365



**Reduce or eliminate server upgrades and refreshes**  
saving IT support and server costs



**Use videoconferencing applications & teleworking structures**  
which provide flexibility and reduce travel costs



**Defend against hardware failure**  
with cloud solutions so there's no need to worry about your server failing and your data is protected in the cloud



**Collaborate effectively**  
across all locations leading to increased efficiency



**Create a single source of truth**  
for information which saves time looking for files in different locations

# Top Ten Tips for Successful Implementation

1. Explain the benefits to staff & support them to make the change; local '*champions*' can help staff to make the most of the new features
2. Ensure your internet bandwidth & reliability is suitable
3. Make effective use of OneDrive for offline file access  
*(but you will need to manage sync issues & ensure you invest in bandwidth)*
4. Consider upgrading Office on your PCs
5. Use an Office 365 expert to make the transition a success, and to assist with ongoing support if required

# Top Ten Tips for Successful Implementation

6. Consider local storage if you share large videos or quantities photos
7. Review your security controls and policies
8. Active Directory offers value for organisations with a larger number of computers
9. Headsets minimise potential issues during video and audio conferencing
10. Online collaboration spaces can be valuable for your Board or volunteers

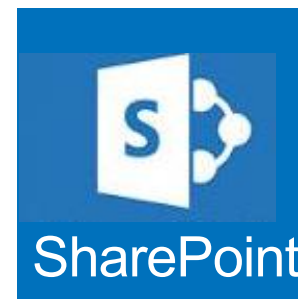
# Case Study



State based, nine organisations, 60 staff & up to 100 volunteers

Office 365 benefits include:

- Lower technology risk - guaranteed availability & automated backup
- Time savings of 10 – 15% - travel savings & information accessibility
- Happier staff - more informed & able to support RSNV



# Office 365 Resources

For more information:

- » Office 365 readiness assessment  
*offered in partnership with Connecting Up & TechSoup NZ:*
  - AU - <http://www.connectingup.org/office365>
  - NZ - <https://www.techsoup.net.nz/office365>
  
- » Office 365 for nonprofits:  
[www.microsoft.com/office365nonprofits](http://www.microsoft.com/office365nonprofits)
  
- » The Microsoft Trust Centre  
<http://office.microsoft.com/en-us/business/office-365-trust-center-cloud-computing-security-FX103030390.aspx>
  
- »  [ImproveIT.org](http://ImproveIT.org)  
Resources to help your organisation get the most from your technology investment

# Final Thoughts

Office 365 enables you and your organisation to:

- » Share information
- » Work efficiently irrespective of location
- » Reduce infrastructure costs
- » Telework
- » Improve disaster readiness



# Questions and discussion.....

Infoxchange is a not-for-profit social enterprise dedicated to

## Technology **for** **Social** justice

### Our objectives:

1. Increase **Digital Inclusion** by assisting all those in our communities to access and efficiently use ICT
2. Raise the level of **Digital Proficiency** and improve the efficiency and effectiveness of the community focused sector through Information and Communication Technology
3. Advocate for and showcase the benefits of **Digital Empowerment** in our communities

### Our services for the sector include.....

1. IT plans, assessments & IT strategy development
2. Office 365, website & intranet services
3. Cloud, infrastructure & desktop services
4. Client & case management and service co-ordination solutions
5. CRM for non-profits

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