



Theory of change









Solving today's biggest challenges isn't about one leader — it's about millions. NationBuilder exists to make it possible for anyone to easily mobilize their community and lead them to action.





















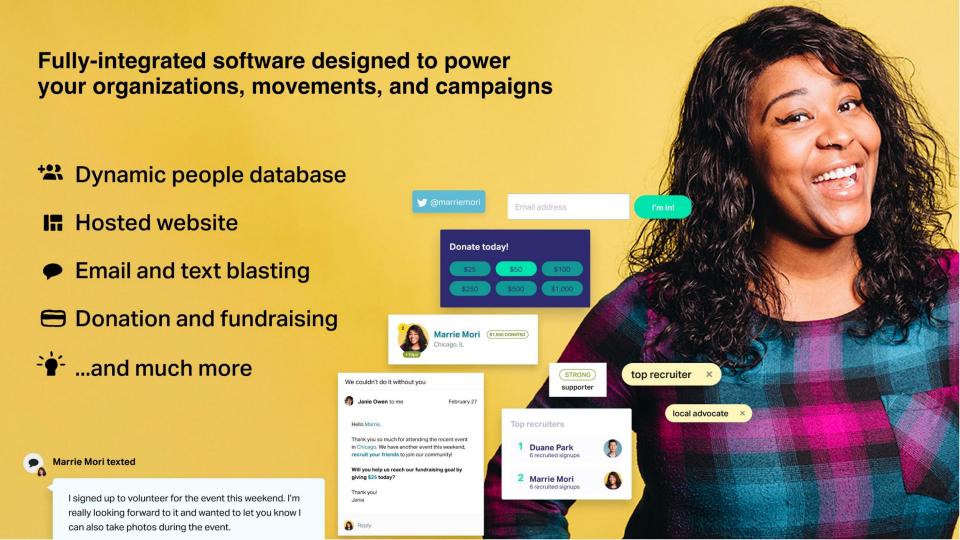


- We envision a world where everyone has the freedom and opportunity to create what they are meant to create
- We build the infrastructure for a world of creators by helping leaders build and organize thriving communities





- 60+ years of movement-building experience on the leadership team alone
- Visionary engineers, attracted to mission-driven impact
- Lifelong practitioners of movement-building in politics, advocacy, NGOs, nonprofit organizations
- Academics and strategists studying the principles of leadership, organizing, and community building
- And ten years of serving nonprofits, political campaigns, political parties, advocacy orgs, and corporations through our software





- NationBuilder is the world's most used software for politics and advocacy
- 100,000+ organizations served
- Movements built in over 110 countries
- Over \$3B USD raised through the platform
- 1.5B emails sent and over 260K events managed in 2019



Customers using our integrated system...

RECRUITED

71x

more supporters

RECEIVED

7.5x

more donations per supporter

INCREASED MEDIAN DONATION

100%

per add. person in leadership

HAD SUPPORTERS FUNDRAISE

47x

more on behalf of their org

INCREASED EVENT RSVPS BY

50%

per add. person in leadership

USING GAMIFICATION HAD

25x

more signups



- Own your own data
- Put people at the center
- Move people to action
- Distribute leadership

